



List compiled by Crescendo Business Services. All agents are sorted by city and are listed alphabetically by last name. Names in **boldface** also appear in the profiles section.

ISSAQUAH



Alex Rosenstein
2009 Winner
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Ben Williams, John L. Scott

Keith Zeiler, John L. Scott

KENMORE

Christopher Byler, Windermere Real Estate

Jirius Isaac, Century 21

Elodie Morse, RE/MAX Eastside Brokers

Dan Richards, RE/MAX Northwest



Jesse Vaught
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KENT

Robbyn Adelsman, Prudential

Andres Atencio, Skyline Properties

Rosanna Bonus, Keller Williams Realty

Sheryl Clark, John L. Scott

Lois Conradi, Skyline Properties

Stephanie Dawson, John L. Scott

Darlene Figg, John L. Scott

Lyn Gill, John L. Scott

Larry Lamb, John L. Scott

John Messer, John L. Scott

Dave Newberry, Newberry Realty

Laura Pagel, John L. Scott

Phillip Rodocker, John L. Scott



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KENT

Tray Svendsen, Windermere Real Estate

Pete Wagner, Gary Wagner Real Estate



Lorna Willard
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KINGSTON

Karrie Henriksen, Windermere Real Estate

Dave Muller, Windermere Real Estate

Megan O'Dell, Windermere Real Estate

Susan Tyson, Windermere Real Estate



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Jet Woelke, John L. Scott

KIRKLAND



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Nicole Barclay, Windermere Real Estate Bellevue Commons

Gethen Bassett, Coldwell Banker



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KIRKLAND

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Rayna Ellis, Coldwell Banker Bain

Scott Ellis, Coldwell Banker Bain

Dianne Girard, Windermere Real Estate



Michelle Grimm
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Christine Hall, Windermere Real Estate

Lynda Haneman, Coldwell Banker Bain



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Peter Hedly, John L. Scott

Maureen Kelly, Windermere Real Estate

Peter Knox, Coldwell Banker Bain



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Tim Lenseigne, Windermere Real Estate

Meet the Best

Seattle's 2009 FIVE STAR Real Estate Agents.

We surveyed recent homebuyers and other industry experts to find the best real estate agents in the Seattle area. Here they are.



Experts say that at least 90 percent of homebuyers rely on real estate agents for advice and guidance. But with more than 14,000 Seattle residents holding real estate licenses, how do you find someone who knows the market, represents your interests and operates with an emphasis on integrity and service?

Seattle magazine can help. For the sixth year, the magazine has formed a partnership with Crescendo Business Services, an independent research firm, to find out which real estate agents have most consistently wowed their clients.

The Selection Process

This past May, Crescendo surveyed by mail and phone 22,000 Seattle area residents who had recently purchased homes and 4,000 subscribers of *Seattle* magazine. An additional 250 surveys were sent to mortgage and title companies, who are often best able to judge a real estate agent's technical skills and knowledge.

On the surveys, recipients were asked to evaluate only real estate agents whom they knew through personal experience. They were asked to evaluate them based upon nine criteria: customer service, communication, finding the right home, integrity, negotiation, marketing the home, market knowledge, closing preparation and overall satisfaction.

Only original surveys—no copies—returned in their specially designed envelopes

were accepted as valid. By June, stacks of surveys had arrived, and Crescendo began carefully scoring and screening each nominee with the Washington State Real Estate Commission's database to make certain that licenses were up-to-date and that no disciplinary actions were pending.

Then, before finalizing the list, the real estate agents were reviewed by a blue-ribbon panel of local industry experts. The panel consisted of realty company executives, professional and trade association officers and others directly involved in housing-related businesses.

Although panelists' comments were incorporated into the final score, safeguards were built into the review process to reduce the ability of panel members to influence the composition of the final list on the basis of company affiliation.

An Elite Award

The resulting list of FIVE STAR Real Estate Agents is an elite group, representing less than 7 percent of licensed agents in the Seattle area. To make the list more user-friendly, agents have been grouped based on their city of focus.

Throughout the evaluation process, respondents told stories of lasting friendships that have emerged from what is most often a stressful business transaction. Several even wrote essays on why their particular agent excelled.

Although this list will certainly be a useful tool for anyone buying or selling a home, it should not be considered exhaustive. Undoubtedly, there are many other excellent real estate agents who, for one reason or another, are not on this year's list. But don't be surprised to see them next year.

RESEARCH DECLARATIONS:

As with any research or recognition program, it is important that we provide you the following declarations:

- The 2009 FIVE STAR Real Estate Agents do not pay a fee to be included in the research or the final list of FIVE STAR Real Estate Agents.
- The overall evaluation score of a real estate agent reflects an average of all respondents and may not be representative of any one client's evaluation.
- The inclusion of a real estate agent on the FIVE STAR Real Estate Agent list should not be construed as an endorsement of the real estate agent by Crescendo Business Services or *Seattle* magazine.
- Working with a FIVE STAR Real Estate Agent or any real estate agent is no guarantee that the selected real estate agent will be awarded this accomplishment by Crescendo in the future.
- For more information on the FIVE STAR Award and the research/selection methodology, go to: fivestarpromotional.com/research.